

## SCORING HUMAN NEEDS QUIZ

The statements on the quiz have been grouped together by Human Need. Each statement on the quiz is associated with a Human Need.

First work your way through the quiz answering each question. Give yourself the following points for each question:

Yes - 10 points  
Partly - 5 points  
No - 0 points

Then check the list of questions for each Need below. This tells you which questions relate to which Need. For example, the questions that relate to the need for Certainty are:

Certainty: Questions 3 - 10 - 13 - 19 - 24 - 28 - 33 - 37 - 45 - 53 - 63 - 67 - 73 - 80

So when you add up your scores for all those questions (3 - 10 - 13 - 19 - 24 - 28 - 33 - 37 - 45 - 53 - 63 - 67 - 73 - 80), you get your score for Certainty.

Continue through each Need until you have a score for all 6 Needs (Certainty, Uncertainty/Variety, Significance, Love/Connection, Growth, Contribution). The Human Need with the highest score is the number one need, the second highest score is the number two need and so on.

Here are the questions that relate to each need:

Add the scores on the following statements to find your CERTAINTY score, that is, give a score of 10 for every Yes, a score of 5 for every Partly, and a score of 0 for every No:

3 - 10 - 13 - 19 - 24 - 28 - 33 - 37 - 45 - 53 - 63 - 67 - 73 - 80

Add the scores on the following statements to find your UNCERTAINTY/VARIETY score, that is, give a score of 10 for every Yes, a score of 5 for every Partly, and a score of 0 for every No:

4 - 5 - 12 - 16 - 27 - 31 - 39 - 47 - 62 - 68 - 74 - 78 - 81 - 83

Add the scores on the following statements to find your SIGNIFICANCE score, that is, give a score of 10 for every Yes, a score of 5 for every Partly, and a score of 0 for every No:

1 - 9 - 15 - 23 - 26 - 34 - 40 - 48 - 52 - 56 - 61 - 69 - 75 - 82

Add the scores on the following statements to find your LOVE/CONNECTION score, that is, give a score of 10 for every Yes, a score of 5 for every Partly, and a score of 0 for every No:

2 - 8 - 17 - 20 - 25 - 32 - 38 - 43 - 49 - 51 - 60 - 66 - 71 - 76

Add the scores on the following statements to find your GROWTH score, that is, give a score of 10 for every Yes, a score of 5 for every Partly, and a score of 0 for every No:

6 - 18 - 21 - 29 - 35 - 41 - 46 - 50 - 54 - 57 - 59 - 65 - 70 - 79

Add the scores on the following statements to find your CONTRIBUTION score, that is, give a score of 10 for every Yes, a score of 5 for every Partly, and a score of 0 for every No:

7 - 11 - 14 - 22 - 30 - 36 - 42 - 44 - 55 - 58 - 64 - 72 - 77 - 84